



Brown Hotel Group

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Chuck's "Double Down" In Las Vegas

Following in the tradition of "repeats" by Southern California's No.1 sports teams, the sales team at Brown Hotel Group repeat their 2003 achievements in 2004! Recipients of **Broker of the Year** and **Sales Person of the Year** for the Mt. Pacific Region came again to those who worked hard.

Chuck Nester, President CHB CHA of Brown Hotel Group, Westlake Village, California repeats his achievements, recognized by Hotel Brokers International at their annual awards banquet and conference in Las Vegas, January 29th, 2005 as **Broker of the Year** in 2004.

Chuck LaPorte Senior Vice President also repeats his 2003 achievements receiving the **Top Salesman of the Year in the Mountain Pacific Region** and accolades for **Record Dollar Volume Sales**.

Mike Thomas, Vice President also received recognition for **Record Dollar Volume Sales** honors in closings in 2004.

"A record year once again from hard work and dedication to our clients. We look forward to 2005 with January escrows exceeding 2004, all estimated to close within the 1st quarter", said Chuck Nester, President CHB CHA.

If you are looking for honest hard working sales professionals just call, (805) 496-9797.

HBI congratulates its brokers
and sales associates for outstanding
sales achievements in 2004.

		
2004 Broker of the Year Chuck Nester, CHB, CHA Brown Hotel Group, Inc. Westlake Village, CA	2004 Salesperson of the Year J. Matthew Hamilton, CHB Spectrum Hotel Group, Inc. Austin, TX	2004 New Associate of the Year Chad Cooper Westgor & Associates, Inc. Minneapolis, MN

2004 Top Regional Brokers

Charles H. Fritsch V, CHB MBA Hotel Brokers Glenwood, MD	Joseph R. McCann, CHB Optimum Hotel Brokerage Fairfield, CT	Steve Blue, CHB Scoggin Blue LLC Las Cruces, NM
Errol A. D'Souza, CHB Laurel Real Estate Company Galena, OH	H. Brandt Niehaus, CHB, CHA Huff Niehaus & Associates, Inc. Louisville, KY	 Global Contacts, Local Expertise