

NEWS NEWS NEWS

IMMEDIATE RELEASE NEWS

Contact: **Chuck Nester, President, CHB, CHA**
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BROWN

Hotel Group, Inc

Celebrates their

61st Anniversary

“A One of a Kind Lodging/Hospitality Milestone”

Westlake Village, California, Brown Hotel Group, Inc. announced it is celebrating “61 years in Hotel Brokerage!”. This truly unique milestone marks Brown Hotel Group as one of the oldest, most respected Hotel Brokerage Firms serving the Lodging/Hospitality Industry!

With roots that coincide with the post-World War II economy and the rise of the lodging industry in the Western United States, Brown Hotel Group has played an integral role in the creation, growth and expansion of the nation’s hotel real estate market.

Originally founded by David A. Brown as Brown Motel Investments in 1947 and incorporated in 1948, the firm has a long, distinguished record in serving the hotel investment community. David Brown was joined by his son George A. Brown in 1953 and his son-in-law George E. Brown in 1954. When David Brown retired as president in 1975, George A. Brown succeeded his father as president.

The third generation in the Brown dynasty became involved when L.C. “Chuck” Nester, son in law to George A. Brown joined the firm in 1978.

Past affiliation with Hotel Brokers International:

Chuck Nester, CHB, CHA, President of Brown Hotel Group, past accolades are Broker of the year 1990, 1991, 2003 and 2004, Top Regional Broker Of The Year for HBI in 1997, 1998, 1999, 2000, 2001, 2002, 2003 & 2006 and Largest Single Hotel Sale Award for 2003. Highest Dollar Volume & Largest Portfolio Sale in 2006. Graciously honored with the Noah L. Canfield “Distinguished Service Award”.

Chuck LaPorte, Senior Vice President, past accolades are 10/10 designation and Top Salesman for the Mountain/Pacific Region for 1994, 1995 and 1998. Chuck LaPorte has received the Salesperson of the Year award for total sales closed in 2003, 2004 & 2006. Messrs.

Josh Nester, Vice President Sales, 4th Generation! Son of Chuck Nester, Josh joined the firm in 2005 to help move the Motel/Hotel Brokerage Firm to new highs. Following the Brown Family Tradition of honest work for its clients, representing both Sellers and Buyers. Josh has been specializing in mid-market motels in Southern California.

“Brown represents 61 years of prudent investment policies and guidance for its clientele. We have assisted many investors in successful decisions over the past 61 years. Highly motivated investors consult our company for guidance regarding their contemplated moves whether buying or selling”, said Chuck Nester, President CHB CHA.

At a California Hotel Industry Investment Conference, Mr. Nester was publicly honored as “an honest broker whose word can be relied on in the hotel brokerage industry today”.

“Of course, it’s always pleasing to receive a flattering commendation,” said Mr. Nester, “and in this instance it’s clear the reputation of Brown Hotel Group, its founders and associates, that has grown and solidified over the past 61 years. We are very proud of our accomplishments with past clients and are pleased we can be of service to our new clients in the hospitality marketplace.”

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Brown Hotel Group, Inc. specializes in Hotel Brokerage, from economy and limited-service hotels through mid-market, full-service and upscale properties. With eight full-time sales associates and 61 years of Hospitality expertise, Brown Hotel Group also offers consulting, market study, opinion of market value and site selection services. Their affiliate company, BON Management Group, provides management services to major franchised or independent, limited and full service hotels. The principals of BHG, Inc. also form partnerships with established clientele to acquire, or develop, hotel properties.

The Brown Hotel Group Team

George E. Brown - Chairman **Chuck Nester** - President, CHB, CHA
Chuck LaPorte - Senior Vice President **Mark Hemstreet** - Vice President Sales
Steve Lee - Vice President Sales **Josh Nester** - Vice President Sales
George A. Brown - Retired **Shannon Deloye** - Executive Administrator

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