



Brown Hotel Group celebrates 60 years

Apr 2, 2008
H&MM Week In Review



Westlake Village, California, Brown Hotel Group, Inc. announced it has celebrated “60 years in Hotel Brokerage”, February 2008. This truly unique milestone marks Brown Hotel Group as one of the oldest, most respected Hotel Brokerage Firms on the globe. With roots that coincide with the post-World War II economy and the rise of the lodging industry in the Western United States, Brown Hotel Group has played an integral role in the creation, growth and expansion of the nation’s hotel real estate market.

Originally founded by David A. Brown as Brown Motel Investments in 1947 and incorporated in 1948, the firm has a long, distinguished record in serving the hotel investment community. David Brown was joined by his son George A. Brown in 1953 and his son-in-law George E. Brown in 1954. When David Brown retired as president in 1975, George A. Brown succeeded his father as president.

The third generation in the Brown dynasty became involved when L.C. “Chuck” Nester, son in law to George A. Brown joined the firm in 1978.

Chuck Nester, CHB, CHA, President of Brown Hotel Group has been awarded, Broker of the year 1990, 1991, 2003 and 2004, Top Regional Broker Of The Year for HBI in 1997, 1998, 1999, 2000, 2001, 2002, 2003 & 2006 and Largest Single Hotel Sale Award for 2003. Highest Dollar Volume & Largest Portfolio Sale in 2006. Graciously honored with the Noah L. Canfield “Distinguished Service Award” in 1999 for his outstanding service with the HBI. Chuck LaPorte, Senior Vice President, was awarded the 10/10 designation and Top Salesman for the Mountain/Pacific Region for 1994, 1995 and 1998. Most recently, Chuck LaPorte received the Salesperson of the Year award for total sales closed in 2003, 2004 & 2006. Messrs. Nester and LaPorte have consistently ranked within the “HBI Top Producers” over the last two decades.

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Josh Nester, Vice President Sales, 4th Generation! Son of Chuck Nester, Josh joined the firm in 2005 to help move the Motel/Hotel Brokerage Firm to new highs. Following the Brown Family Tradition of honest work for its clients, representing both Sellers and Buyers. Josh has earned his California Real Estate License and will be specializing in mid-market motels in Southern California.

“Brown represents 60 years of prudent investment policies and guidance for its clientele. We have assisted many investors in successful decisions over the past 60 years. Highly motivated investors consult our company for guidance regarding their contemplated moves whether buying or selling”, said Chuck Nester, President CHB CHA.

At a recent California Hotel Industry Investment Conference, Mr. Nester was publicly honored as “an honest broker whose word can be relied on in the hotel brokerage industry today”.

“Of course, it’s always pleasing to receive a flattering commendation,” said Mr. Nester, “and in this instance it’s clear the reputation of Brown Hotel Group, its founders and associates, has grown and solidified over the past 60 years. We are very proud of our accomplishments with past clients and are pleased we can be of service to our new clients in the hospitality marketplace.”

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Brown Hotel Group, Inc. specializes in hotel brokerage, from economy and limited-service hotels through mid-market, full-service and upscale properties. With eight full-time sales associates and 60 years of hospitality expertise, Brown Hotel Group also offers consulting, market study, opinion of value and site selection services. Their affiliate company, BON Management Group, provides management services to major franchised or independent, limited and full service hotels. The principals of BHG, Inc. also form partnerships with established clientele to acquire, or develop, hotel properties.

The Brown Hotel Group Team

George E. Brown - Chairman
Chuck Nester - President, CHB, CHA
Chuck LaPorte - Senior Vice President
Mark Hemstreet - Vice President Sales
Steve Lee - Vice President Sales
Josh Nester - Vice President Sales
Brandon D. Van Gieson - Sales Associate
George A. Brown - Retired
Shannon Deloye - Executive Administrator
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